

Personal Health Plan Advisor - Medicare

Longevity Alliance is an independent, specialized brokerage that focuses on the Senior Market. Our product portfolio includes Medicare Supplement, Medicare Advantage, Prescription Drug plans, Senior Dental plans and Individual Coverage. Longevity Alliance insurance agents have the ability to assist customers nationally to find products that fit their needs from our sales agency located in Chandler, Arizona.

Longevity Alliance is looking for the right person for our Personal Health Plan Advisor position to join our Medicare Health Sales team at our operations and sales center.

Customer-Focused ... Detailed ... High Energy ... Competitive

In this dynamic role you will be:

- Responsible for selling Medicare insurance products to new and current customers in an inbound and outbound national sales agency, focusing on Medicare related health insurance products for the senior market
- Responsible for providing efficient and accurate information to prospects aging in to Medicare, as well as those already on Medicare
- In addition, you will be responsible for identifying referral opportunities for future sales

As the ideal candidate you will have:

- A high school diploma, or GED equivalent, Associate's or Bachelor's degree preferred
- Two or more years of strong sales experience, health insurance and/or Medicare insurance sales preferred
- A current health and life producer insurance license in their home state, with non-resident health insurance licenses in other states preferred
- Knowledge of the Medicare marketplace
- Excellent computer skills

We offer excellent employee benefit programs and a competitive compensation programs that include a base salary plus commission. If you want to work for a growing insurance sales organization please e-mail your resume to adminpositions@longevityalliance.com or fax it to 480-897-4128.

Longevity Alliance Inc.
5530 W. Chandler Blvd.
Chandler, AZ 85226
Attn: Director of Human Resources
E-mail: salespositions@longevityalliance.com
Website : www.longevityalliance.com
Fax: 480-897-4128